BUSINESS INFORMATION BU CURPORATION FILE

# W. T. GRANT COMPANY

# ANNUAL REPORT

1941

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# W. T. GRANT COMPANY ANNUAL REPORT 1941 Fiscal Year

To be submitted to the Annual Meeting of Stockholders April 21, 1942 1441 Broadway, New York, N. Y.

### BOARD OF DIRECTORS

William T. Grant, Chairman

John G. Byler Joseph W. Chinn Howland S. Davis Raymond H. Fogler Clayton E. Freeman Karl D. Gardner John M. Hancock James L. O'Neill Robert R. Updegraff William B. Warner

### OFFICERS

William T. Grant, Chairman of the Board
Raymond H. Fogler, President and General Manager
Louis C. Lustenberger, Vice-President
John G. Byler, Vice-President and Treasurer
George I. Mason, Secretary
Robert A. Seidel, Comptroller
M. F. Ketz, Assistant Comptroller

### **Executive Office**

1441 Broadway, New York, N.Y.

**Transfer Agent** 

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### Registrar

Guaranty Trust Company of New York

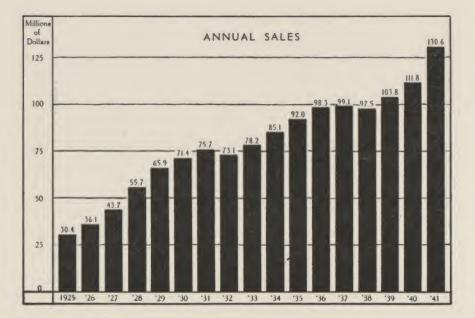
Bankers Trust Company New York, N. Y.

New York, N. Y., March 25, 1942

### To the Stockholders of the W. T. Grant Company:

The operations of your company during the fiscal year ended January 31, 1942 show the following:

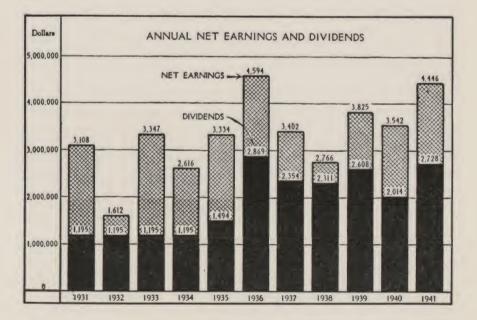
Sales of \$130,555,907 were again the largest in the company's history. This is an increase of \$18,780,942, or 16.8% over the \$111,774,965 of the previous year.



Profit for the year was \$4,446,393. This is an increase of \$904,182 from the \$3,542,211 of the previous year. After provision for the full dividend on the preferred stock, earnings per common share were \$3.44 compared to \$2.68. Earnings are after deducting \$3,906,000 for Federal Income and Excess Profits Taxes and \$865,000 for Reserve for Taxes or Other Contingencies, a total \$4,771,000 which compares with \$1,526,000 in 1940.

Profits before provisions for taxes were \$9,217,393 compared with \$5,068,211 in 1940.

The full dividend of \$1.00 per share was paid on the preferred stock. On the common stock, four quarterly dividends of 35 cents were paid and a final dividend of 60 cents a share was paid February 19, 1942, making a total of \$2 per share paid on the common stock from the earnings of the year. This compares with \$1.40 paid per share in 1940.



On January 31, 1942 current assets of the company were \$35,714,803, including \$8,873,834 in cash and current liabilities were \$12,937,478. Working capital at the end of the year was \$22,777,325, an increase of \$2,906,604 during the year.

Surplus increased \$1,718,855 and was \$20,427,516 on January 31, 1942.

Merchandise inventories on January 31, 1942 including goods in transit amounted to \$25,482,342, an increase of \$7,699,944 over the corresponding date in the previous year. A substantial portion of this increase is occasioned by increased prices of merchandise, the balance to increased quantities to provide for planned Spring Sales.

Store inventories are valued at the lower of cost or market established by the retail accounting method and warehouse inventories are valued at cost. These methods of evaluating inventories have been used consistently for many years.

During the year new stores were opened in Beckley, W. Va., Plainfield, N. J., and Amherst (Buffalo), N. Y. A store was opened in a new location at Norwich, N. Y., to replace the store closed in the previous year and the store at Meriden, Conn., was moved to a new location. One small store was closed. At the year end a total of 495 stores were in operation. The W. T. Grant Realty Corporation, a wholly owned subsidiary, purchased the properties in Haverhill, Mass., and Macon, Ga., on which Grant stores are now located and purchased properties in Waterbury, Conn., and Worcester, Mass., on which it is expected that stores in those cities will be relocated. Properties were sold in Oakland, Cal., and Denver, Colo., the Grant Company continuing occupancy under leases.

The executive Profit Sharing Plan as approved by Stockholders at their Annual Meeting held on April 18, 1939, was terminated by the Board of Directors as of February 1, 1942. This action was taken because of conditions very different from those existing at the time the plan was designed and became effective. It is intended that compensation in addition to fixed salaries will continue to be paid to executives based upon performances of individuals and the company during each year.

At the end of the year 151 executives and men in training for store management had been called for active duty with the armed services. K. D. Gardner, formerly the Chairman of the Executive Committee, has accepted a commission as Lieutenant Colonel and is in charge of purchasing for the Army Exchange Service.

The company is active in the sale of United States Defense Bonds and Stamps. Each of the company's stores is selling stamps to customers. In the New York Office approximately 98% of our employees are purchasing bonds through a salary allotment plan, to the extent of 71/2% of their combined salaries. Approximately 80% of all store employees are now participating in the salary allotment plan and in a majority of our stores, the entire group of employees is participating. For a number of years the management of the company has studied the problem of the retirement of employees who reach retirement age after many years of service with the company. The directors have approved a plan subject to ratification of the stockholders at the annual meeting on April 21, 1942. The summary of the plan is included in your proxy statement for that meeting.

Your management welcomes any inquiry or suggestions from the stockholders relating to the company's affairs.

Chairman of the Board of Directors

President and General Manager

# W. T. GRAN

AND SUBSIDIA CONSOLIDATED January

### ASSETS

### CURRENT ASSETS

Cash	\$ 8,873,833.60 1,000,000.00 49,950.00 308,677.20 25,482,342.00	\$35,714,802.80
OTHER ASSETS		
Cash surrender value of life insurance	\$ 1,494,280.88	
Advances to and security deposited with landlords—		
to be repaid over a term of years	428,542.67	
Real estate mortgages receivable	179,000.00	
repaid by owners	497,135.02	
Employees notes and accounts receivable (partly	107,100101	
secured)	24,448.00	
Sundry accounts, claims and investments; funds in closed banks and restricted balances (less reserve of \$53,076.49)	10,758.58	2,634,165.15
STORE PROPERTIES, FIXTURES AND IMPROVEMENTS		
(At Cost)		
Land	\$ 5,807,356.29	
Buildings \$3,167,119.64		
Less reserve for depreciation 1,023,806.60	2,143,313.04	
Furniture and fixtures \$7,219,501.83		
Less reserve for depreciation 3,358,679.15	3,860,822.68	
Alterations and improvements to leased properties (this amount is being amortized over a period not		
in excess of the term of the leases involved)	6,336,766.78	18,148,258.79
DEFERRED CHARGES		
Prepaid taxes, rents and insurance, supplies, etc.		1,823,480.08
		\$58,320,706.82

NOTE:—The subsidiary, W. T. Grant Realty Corporation, is contingent by it covering three store properties subsequently sold sub Company. There are no other contingent liabilities except th

## T COMPANY

BALANCE SHEET 31, 1942

### LIABILITIES

CURRENT LIABILITIES Accounts payable, including liability for merchandise		
in transit	\$ 7,225,402.16	
Dividend payable—February 19, 1942	713,612.40	
Real estate mortgages and mortgage bonds payable		
within one year	138,166.62	
Accrued accounts	913,881.02	C10 000 400 00
Federal taxes on income—estimated	3,946,415.79	\$12,937,477.99
DEFERRED LIABILITIES		
Real estate mortgages and mortgage bonds payable	C 4 000 000 E1	
1943 to 1962	\$ 4,889,898.51	4 010 000 50
Tenants deposits under leases	22,140.05	4,912,038.56
RESERVES		
For taxes or other contingencies	\$ 865,000.00	
For repainting stores	265,629.75	1 100 000 00
For flood losses	42,750.00	1,173,379.75
CAPITAL STOCK AND SURPLUS		
Capital stock: 5% Cumulative Preferred — par value \$20.00 per share, redeem-		
able at \$22.00 per share:		
Authorized 400,000 shares;		
issued or to be issued —		
350,138½ shares (including 1,300¾ shares in treasury) . \$6,976,755.00		
Common - par value \$10.00 per		
share:		
Authorized 1,500,000 shares;		
issued or to be issued —		
1,190,554 shares (including	@10.000.005.00	
1,200 shares in treasury) 11,893,540.00	\$18,870,295.00	
Surplus (of which \$15,295,784.13 was earned prior to formation of the parent company on November 27,		
tormation of the parent company on November 27,		
1937, and \$5,131,731.39 was earned subsequently)	20,427,515.52	39,297,810.52
1937, and \$5,131,731.39 was earned subsequently)	20,427,515.52	39,297,810.52 \$58,320,706.82

ly liable on mortgages, aggregating \$259,400.00 at date of sale, created ject thereto and now under lease to and occupied by W. T. Grant lose incident to the normal course of the companies' business.

## W. T. GRANT COMPANY

### AND SUBSIDIARY COMPANY

### CONSOLIDATED PROFIT AND LOSS STATEMENT

### Fiscal Year Ended January 31, 1942

SALES	\$130,555,907.24
EXPENSES	119,952,762.21
	\$ 10,603,145.03
OTHER INCOME, less sundry deductions of \$107,960.08	89,311.26
DIDUG	\$ 10,692,456.29
DEDUCT:	
Provision for depreciation and amortization of lease- hold improvements	
Interest paid, less interest earned of \$45,761.71 69,786.00	1,475,063.77
PROFIT BEFORE FOLLOWING PROVISIONS .	\$ 9,217,392.52
Provision for federal income tax and surtax \$2,506,000.00	
Provision for federal excess profits tax 1,400,000.00	
Provision for taxes or other contingencies 865,000.00	4,771,000.00
NET PROFIT FOR YEAR	\$ 4,446,392.52

### CONSOLIDATED SURPLUS

### Fiscal Year Ended January 31, 1942

BALANCE at February 1, 1941	\$ 18,708,661.00
Net profit for year	4,446,392.52
DEDUCT:	\$ 23,155,053.52
Cash Dividends:	
On 5% Cumulative Preferred Stock — \$20.00 par value:	
Four quarterly dividends of 25c each, aggregat- ing \$1.00 per share	.00
On Common Stock — \$10.00 par value:	
Four quarterly dividends of 35c each paid during fiscal year, and final dividend of 60c	
per share payable February 19, 1942, total	
dividends on Common Stock — \$2.00 per share	.00
TOTAL DIVIDENDS	2,727,538.00
BALANCE at January 31, 1942	\$ 20,427,515.52

### AUDITORS' REPORT

To the Board of Directors, W. T. Grant Company, New York, N. Y.

We have examined the consolidated balance sheet of W. T. Grant Company and its subsidiary as of January 31, 1942, and the consolidated statements of profit and loss and surplus of this Company and its subsidiary for the year then ended, have reviewed the system of internal control and the accounting procedures of the companies and, without making a detailed audit of the transactions, have examined or tested accounting records of the companies and other supporting evidence, by methods and to the extent we deemed appropriate. Our examination was made in accordance with generally accepted auditing standards applicable in the circumstances and included all procedures which we considered necessary.

In our opinion, the accompanying consolidated balance sheet and related consolidated statements of profit and loss and surplus present fairly the position of W. T. Grant Company and its subsidiary at January 31, 1942, and the results of the operations of the Company and its subsidiary for the year, in conformity with generally accepted accounting principles applied on a basis consistent with that of the preceding year.

ERNST & ERNST

New York, N. Y. March 18, 1942. W. T. GRANT COMPANY

# COMPARATIVE CONSOLIDATED INCOME ACCOUNTS

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1940 1939 1938 1937	\$\$130,555,907         \$\$111,774,965         \$\$103,761,685         \$\$97,516,419         \$\$99,059,920           119,952,762         105,198,850         97,410,413         92,554,683         93,567,638	6,576,115         6,351,272         4,961,736         5,492,282           135,600         174,930         106,249         (78,955)	6,440,515 6,176,342 4,855,487 5,571,237	37,139 55,225 62,694 63,532	,335,165 1,336,121 1,318,369 1,254,980	,407,000 960,000 708,000 700,000	000	151,000	1	42,211 \$ 3,824,996 \$ 2,766,424 \$ 3,401,725
1941 19	30,555,907 \$111,77 19,952,762 105,19	10,603,145 6,57 (89,311) 13	10,692,456 6,44	69,786 3	1,405,277 1,33	2,506,000 1,40	1,400,000 11	I	865,000	\$ 4,446,393 \$ 3,542,211
(Which ends January 31 of subsequent calendar year)	SALES	OTHER DEDUCTIONS (net)	DEDUCT:	Interest paid less interest earned	Allowance for depreciation and amortization .	Provision for federal income tax	Provision for federal excess profits tax	Provision for surtax on undistributed net income .	Provision for taxes or other contingencies	NET INCOME

# COMPARATIVE CONSOLIDATED SURPLUS ACCOUNTS

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SCAL
FISCAL

1 1940 1939 1938 1937	,661 \$17,146,128 \$15,929,588 \$15,488,090 \$22,071,325	,393 3,542,211 3,824,996 2,766,424 3,401,725 	,054 20,722,586 19,754,584 18,254,514 25,473,050	.830 348,830 348,683 348,630 87,278	708 1,665,095 2,259,773 1,962,434 2,266,494	7,607,733	13,862 23,455	516 %10 708 661 %17 146 198 %15 090 508 %15 488 000
(ear) 1941	\$18,708,661	4,446,393 expenses	23,155,054	348,830	2,378,708	•	•	CON ANT EIC
(Which ends January 31 of subsequent calendar year)	SURPLUS-BEGINNING OF YEAR	ADD: Net income for year as above Unused provision for 1937 reorganization expenses		DEDUCT: Preferred dividends	Common dividends	Transfer to capital account	Sundry deductions (net)	CITEDITIC FULL OF VEAD

COMPARATIVE CONSOLIDATED BALANCE SHEETS

35,415 475,500 1,058,092 510,612 137,516 2.968,408 4,615 10,990,658 22,194,678 6.728.426 5,179,068 922,856 \$39,699,656 714,218 11,893,540 \$39,699,656 \$ 1,495,874 12,500 916,303 6,977,695 \$10,998,361 170.244 3,614,395 ,540,150 181,171 15,488,090 1937 \$ 9,992,925 35,415 399.928 11,680,798 22,109,066 535,020 360,396 7,478,614 ,052,119 \$ 1,674,817 3,440 1,198,437 \$41,181,727 297,338 316,150 738,708 2,366,600 215,154 6,977,165 11,893,540 5,929,588 3,054,721 5,393,354 769,227 3.796.240 \$41,181,727 1938 \$ 9,039,744 256,315 13.287,606 22,583,665 1.288.286 510,505 3,129,346 \$ 1,756,771 127,300 3,540 6.750 6,977,015 546,756 \$42,260,296 957,822 3,807,784 2,201,075 224,464 1,893,540 7,146,128 \$42,260,296 7,451,241 1,164,136 5,586,361 965,891 1939 171,900 8,716,863 17,782,398 464,869 235,146 1,390,770 479.356 7,136,998 3,406,298 6,134,145 1,356,980 \$47,103,823 4,216,350 ,517,063 2,367,275 6,976,875 26,734,407 958,373 6,863,686 16,840 252,196 24,750 11,893,540 \$47,103,823 18,708,661 1940 6 5 8,873,834 1,049,950 308.677 25,482,342 35,714,803 428,543 7,950,669 3,860,823 6,336,767 \$58,320,707 7,225,402 713,612 138,167 3,946,416 12,937,478 889,898 20,427,516 711,341 1,823,480 913,881 22,140 865,000 265,630 6,976,755 11,893,540 \$58,320,707 1,494,281 42.750 1941 69 \$ accounts current deferred TOTAL LIABILITIES AND CAPITAL Real estate bonds and mortgages payable Preferred—5% cumulative \$20 par value Common—\$10 par value . . . Real estate bonds and mortgages payable employees United States tax notes and savings bonds (January 31 of subsequent calendar year) Reserve for taxes or other contingencies TOTAL CURRENT LIABILITIES AT END OF FISCAL YEAR Cash surrender value of life insurance Advances and security with landlords Federal taxes on income estimated . **FOTAL CURRENT ASSETS** Furniture and fixtures, depreciated Alterations and improvements (net) Land and buildings, depreciated . Tenants deposits under leases Reserve for repainting stores . investments, IABILITIES AND CAPITAL: Merchandise inventories TOTAL ASSETS Reserve for flood losses Marketable securities. receivable, etc. (net) Accounts receivable. Deferred charges. Accounts payable Dividends payable Accrued accounts. Miscellaneous Notes payable Capital stock: Surplus ASSETS Cash

# **GRANT STORES**

### ALABAMA (6)

Anniston Birmingham Decatur Gadsden Huntsville Mobile

### ARKANSAS (1) Pine Bluff

### CALIFORNIA (10)

Berkeley Fresno Huntington Park Los Angeles (2) Oakland Sacramento San Jose Santa Barbara Santa Barbara

COLORADO (1) Denver

### **CONNECTICUT (26)**

Bridgeport (2) Danbury Danielson Derby Greenwich Hartford Manchester Meriden Middletown Milford New Britain New Haven New London New Milford Putnam Rockville Southington Stamford Thomaston Thompsonville Torrington Wallingford Waterbury Willimantic Winsted

### DELAWARE (3) Dover Milford Wilmington

FLORIDA (6) Jacksonville Lakeland Miami Orlando Tampa (2)

### GEORGIA (7)

Albany Atlanta Augusta Brunswick Macon Savannah Valdosta

### ILLINOIS (16)

Alton Aurora Belleville Chicago (3) Decatur East St. Louis Elgin Galesburg Jacksonville Joliet Peoria Quincy Rockford Springfield

### INDIANA (9)

Evansville Fort Wayne Gary Hammond Indianapolis Michigan City New Albany Newcastle South Bend

### IOWA (4)

Clinton Davenport Ottumwa Waterloo

### **KANSAS** (4)

Hutchinson Pittsburg Topeka Wichita

KENTUCKY (2) Louisville Paducah

### LOUISIANA (5)

Alexandria Baton Rouge Monroe New Orleans Shreveport

### **MAINE (12)**

Bangor Bath Brunswick Calais Fort Kent Gardiner Lewiston Old Town Portland Sanford Skowhegan Van Buren

### MARYLAND (4)

Baltimore Cambridge Crisfield Hagerstown

### MASSACHUSETTS (72)

Adams Arlington Athol Beverly Boston (12) Brockton Cambridge Chelsea Chicopee Clinton Danvers Easthampton Everett Fall River Fitchburg Framingham Franklin Gardner Gloucester Great Barrington Haverhill Holyoke Hudson Hyannis Lawrence Leominster Lynn (2) Malden Marlboro Medford Melrose Middleboro Milford Natick Needham New Bedford (2) Norfolk Downs North Adams North Attleboro Norwood Palmer Peabody Pittsfield Plymouth Reading Rockland Salem

Somerville Stoneham Taunton Wakefield Waltham Watertown Webster Westfield Weymouth Woburn Worcester

### MICHIGAN (9)

Detroit (2) Grand Rapids Hamtramck Kalamazoo Lansing Muskegon Saginaw St. Joseph

### MINNESOTA (4)

Minneapolis Rochester St. Paul Winona

MISSISSIPPI (1) Jackson

### MISSOURI (4)

Kansas City St. Joseph St. Louis Springfield

### NEBRASKA (2)

Lincoln Omaha

### **NEW HAMPSHIRE (9)**

Berlin Concord Derry Dover Franklin Manchester Nashua Portsmouth Rochester

### **NEW JERSEY (28)**

Bayonne Bloomfield Bridgeton Burlington Camden Collingswood Dover Hackensack Hoboken Jersey City (3) Millville Mount Holly Newark (3) New Brunswick Passaic Paterson Plainfield Rahway Riverside Somerville Trenton Union City Vineland West New York

### NEW YORK (87)

Albany Amsterdam Batavia Bath Bay Shore, L. I. Beacon Binghamton Buffalo (8) Canandaigua Carthage Catskill Corning Cortland Dansville Elmira Freeport, L. I. Geneva Glen Cove. L. L. Glens Falls Gouverneur Great Neck, L. I. Hempstead, L. I. Herkimer Hudson Falls Huntington, L. I. Ilion Jamestown Johnstown Kenmore Kingston Lackawanna Lockport Lynbrook, L. I. Mechanicville Medina Middletown New York Bronx (4) Brooklyn (2) Manhattan (5) Queens (4) New Rochelle Niagara Falls Norwich Olean Oneida Oneonta Oyster Bay, L. I. Patchogue, L. I. Penn Yan Port Chester Port Jervis Poughkeepsie

Riverhead, L. I. Rochester Rockville Center, L. I. Rome Schenectady Seneca Falls Syracuse (2) Tonawanda Troy Utica Watertown Warsaw Westfield Wellsville White Plains Yonkers

### NORTH CAROLINA (10)

Charlotte Concord Elizabeth City Goldsboro Greensboro Greensboro Greenville Hickory Kannapolis Kinston Raleigh

### NORTH DAKOTA (1)

Fargo

### OHIO (26)

Akron Barberton Bellaire Bellevue Cambridge Canton Circleville Cleveland Columbus Connegut Dayton Delphos East Liverpool Elyria Kent Lima Mansfield Marion Middletown New Philadelphia Newark Norwalk Portsmouth Steubenville Toledo Youngstown

### OKLAHOMA (2)

Muskogee Oklahoma City

### PENNSYLVANIA (64)

Altoona Bangor Beaver Falls

495 STORES IN 39 STATES

Berwick Blairsville Bloomsburg Butler Carlisle Chambersburg Columbia Conshohocken Danville Elizabethtown Ellwood City Erie Freeland Greenville Hazleton Homestead Honesdale Huntingdon Jeannette Johnstown Lancaster Lock Haven McKeesport Mahanoy City Middletown Milton Mount Pleasant Mount Union New Kensington Norristown Oil City Palmerton Philadelphia (4) Philipsburg Phoenixville Pittston Pittsburgh (2) Pottstown Pottsville Reading Sayre Scranton Shamokin Shippensburg Sunbury Tarentum Titusville Towanda Uniontown Upper Darby Washington Waynesboro West Chester Wilkinsburg Williamsport Windber York

### **RHODE ISLAND (5)**

Newport Pawtucket Providence West Warwick Woonsocket

### SOUTH CAROLINA (3)

Charleston Columbia Greenville

### **TENNESSEE (5)**

Bristol Chattanooga Kingsport Memphis Nashville

### **TEXAS (13)**

Abilene Beaumont Brownsville Corpus Christi Dallas El Paso Fort Worth Galveston Houston Port Arthur San Antonio Waco Wichita Falls

### **UTAH (2)**

Ogden Salt Lake City

### VERMONT (5)

Bennington Burlington Newport St. Johnsbury Springfield

### VIRGINIA (13)

Charlottesville Clifton Forge Danville Fredericksburg Norfolk Harrisonburg Hopewell Lynchburg Newport News Petersburg Portsmouth Richmond Roanoke

### WEST VIRGINIA (6)

Beckley Clarksburg Elkins Huntington Parkersburg Weston

### WISCONSIN (8)

Fond du Lac Green Bay Janesville Madison Milwaukee (2) Oshkosh Sheboygan

